Message Text

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ACTION L-03

INFO OCT-01 ARA-06 ISO-00 TRSE-00 SS-15 SP-02 NSC-05

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CONFIDENTIAL LIMA 8557

FOR L - MR. LEIGH; ARA - MR. LUERS

EO 11652: GDS

TAGS: BDIS, EIND, EINV, EMIN, PFOR, PE

SUBJECT: MARCONA - DRAFT AGREEMENT REVISION

REF: LIMA 8512

DRAFT AGREEMENT AS PER REFTEL, WITH REVISED PROTIONS ARTICLES 1 AND 2, AS QUOTED BELOW, HAS BEEN GIVEN TO GOP:

ARTICLE 1, PARA 2: WITHIN THESE PRINCIPLES AND IN CONFORMITY WITH THE REPORTS OF THE PERTINENT DESIGNATED COMMISSIONS, WHICH HAVE BEEN APPROVED BY SUPREME DECREE NO. OF . THE GOVERNMENT OF PERU AGREES TO PAY TO THE MARCONA MINING COMPANY AS JUST COMPENSATION FOR ITS EXPROPRIATED ASSETS THE SUM OF \$61,400,000 WHICH WILL BE PAID IN THE FOLLOWING FORM: THE PAYMENT IN CASH OF \$37 MILLION, EVIDENCED BY A PROMISSORY NOTE, WHICH WILL BE MADE ON THE DATE ON WHICH THE NEW FINANCING WHICH THE GOVERNMENT OF PERU IS NEGOTIATING WITH A GROUP OF PRIVATE NORTH AMERICAN BANKS BECOMES EFFECTIVE, AND AN INDIRECT PAYMENT ESTI-MATED AT \$22,400,000 THROUGH A CONTRACT BY WHICH MINPECO SELLS TO MARCONA, INC. 3,740,000 LONG TONS OF CONFIDENTIAL

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IRON ORE IN THE FORM OF PELLETS EXCLUSIVELY FOR THE

US MARKET AT A PRICE OF \$18 PER TON FOR THE FIRST 1.1 MILLION TONS, \$20 PER TON FOR THE SUCCEEDING TWO MILLION TONS AND \$23 PER TON FOR THE FINAL 640,000 TONS, WITHIN A TERM OF FOUR YEARS.

ARTICLE 1, PARA 3: THE TOTAL SUM MENTIONED ABOVE ALSO INCLUDES APPROXIMATELY \$2 MILLION IN ADDITIONAL COMPENSATION WHICH WILL BE REALIZED BY MARCONA THROUGH THE DECEMBER 11, 1975 CONTRACT BETWEEN COMPANIA PERUANA DE VAPORES AND THE MARCONA CORPORATION.

ARTICLE 2: THE GOVERNMENT OF THE UNITED STATES
CONFIRMS THAT THE PAYMENT OF THE \$37 MILLION CASH AND THE
PERFROMANCE OF THE OTHER OBLIGATIONS UNDERTAKEN BY THE
GOVERNMENT OF PERU WITH RESPECT TO THE MARCONA CORPORATION
AS STIPULATED IN ARTICLE I WILL FULFILL ALL THE RESPONSIBILITIES OR OBLIGATIONS OF THE GOVERNMENT OF PERU TOWARD
THE MARCONA CORPORATION, ITS SUBSIDIARIES, BRANCHES OR
AFFILIATES ARISING OUT OF THE NATIONALIZATION BY PERU OF
THE PERUVIAN BRANCH OF THE MARCONA MINING COMPANY INCLUDING
THOSE ARISING OUT OF THE MATTER OF THE CARGO FROM THE
S.S. ELIZABETH LYKES (REPRESENTING A CHARGE OF APPROXIMATELY \$800,000).

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TAGS: BDIS, EIND, EINV, EMIN, PFOR, PE, MARCONA MINING CO

To: STATE

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